

## **BRIEF DETAILS OF THE PROJECT**

I.E GRANT OF RIGHT TO DEVELOP, FINANCE, OPERATE, MANAGE, MAINTAIN AND  
TRANSFER GROUND SUPPORT MAINTENANCE BUILDING AT, HYDERABAD  
INTERNATIONAL AIRPORT, SHAMSHABAD, HYDERABAD, TELANGANA, INDIA

### **1. Brief Project Description**

- 1.1** GMR Hyderabad International Airport Limited (GHIAL) which currently operates and manages Hyderabad International Airport, Shamshabad, Hyderabad, Telangana invites applications for qualification of entities with relevant experience to participate in the international competitive single stage bidding process i.e. RFP for selection of a bidder for grant of right to develop, finance, operate, manage, maintain and transfer a Ground Support Equipment Maintenance Building at Hyderabad International Airport, Shamshabad, Hyderabad, India..
- 1.2** The project has an established requirement to construct a facility to cater to the maintenance of the equipments and vehicles which provide service to the aircraft and are deployed at the Airport. The land to be made available for the said project is approximately 5,000 Sq. mts.

### **2. Eligibility Criteria and Structure**

The details of the Project, Basic Eligibility Criteria, Technical Eligibility Criteria and Financial Eligibility Criteria, grounds for disqualifications and formats for submission of bids are set out in the RFP. The Basic Eligibility Criteria, Technical Eligibility Criteria and Financial Eligibility Criteria and certain grounds for disqualification are mentioned herein below for immediate reference.

#### **2.1.1 Basic Qualification:**

- a) The Applicant shall be 1 (one) bidder or 1 (one) bidding consortium validly existing and incorporated under applicable law;
- b) In case of a consortium, the number of members in a consortium shall be limited to 3 (three) members. The members of the consortium shall nominate 1 (one) member as the lead member who shall by itself or through its Affiliate, at least meet the Financial Qualification criteria.
- c) The members of the consortium shall nominate 1 (one) member as the lead member, who on its own or through its Affiliate<sup>1</sup>, shall meet the Technical and Financial Eligibility and shall necessarily hold a minimum of 51 % (Fifty One percent) of the legal and beneficial interest in the subscribed and paid-up share capital of the Developer until initial 5 years from the date of execution of the Concession Agreement.
- d) The Applicant has the requisite corporate power and authority and is permitted under its constitutional documents to submit the Application, to execute the definitive agreements and to perform its obligations thereunder.

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<sup>1</sup>“Affiliate” with respect to an entity means any person which, directly or indirectly, (a) Controls such entity, (b) is Controlled by such entity, or (c) is under common Control with such Entity.

### **2.1.2 Financial Eligibility Criteria:**

The Bidder either on its own or through its Affiliate should have a minimum average annual turnover of Rs. 50,00,00,000/- (Rupees Fifty Crores only) during three financial years preceding immediately to the date of submission of its Proposal.

### **2.1.3 Technical Eligibility Criteria:**

This RFP is open to those bidders who have experience either on its own or through its Affiliate in development and maintaining the building or facilities for any Infrastructure Projects, where building area is not less than 1000 sq.mt.

### **2.1.4 Disqualification**

Some of the grounds of disqualification of Bidders are as follows:

- a) Declaration of the Bidder as ineligible due to corrupt or fraudulent practices, in any prior tender process in the past five years or have been blacklisted by AAI, DIAL GHIAL or any other GMR entity, in the past five years.
- b) The Proposal not being accompanied by any supporting documents or annexure required to be submitted in accordance with the RFP.
- c) Submission by the Bidder of more than one Proposal in accordance with the RFP.
- d) Failure to comply with the requirements of the RFP or the Proposal being nonresponsive to the requirements of the RFP. A Proposal shall be considered as non-responsive if it is not signed, sealed, and marked as stipulated in the RFP or does not contain all the information as requested in the RFP or in the format as specified in the RFP.
- e) Any proposal not accompanied with the bank guarantee for Earnest Money Deposit in accordance with condition 4.9 shall be rejected by GHIAL as non-responsive.
- f) If the Bidder submits incorrect/ inaccurate/ misleading information, which in the sole opinion of GHIAL is material information and makes any misrepresentation in its proposal.
- g) GHIAL reserves the right to reject any proposal, at any time, if a material misrepresentation is made or uncovered. If the Bidder is a consortium, then the entire consortium could be disqualified/ rejected.
- h) Any proposal received after the timeline mentioned in condition 6.7.
- i) if the Bidder or its Affiliate has been barred/ blacklisted by the Central/ State Government, or any entity controlled by the Central/ State Government or by GHIAL or its group entities or the AAI, from participating in any tender process/ project and the bar subsists as on the Bid Submission Due Date. In case the Bidder is a foreign entity, such Bidder or its Affiliate shall not have been barred by the State or Federal Government or public authority in the state of incorporation of such foreign entity; and/ or
- j) if there are pending, active, or previous legal action by/against the Bidder and the Affiliate if applicable, that may prevent its participation in the bid process or it from fulfilling its obligations as specified in this RFP and prevent it from submission of Application, Bid (when required) and execution of the definitive agreement(s) and any other forms and deeds as required.
- k) The Bidder or its affiliate, JV or subsidiaries should not be a competitor to GHIAL and/or its JV's, subsidiaries, affiliates, or any of group companies of GMR.
- l) There shall not be any previous or pending litigation or legal actions, filed by and against the Bidder or any of its JV, subsidiaries, or Affiliate/s or any of the Consortium member/s, against or initiated by GHIAL or any of the GMR Group entities.

## 2.2 Evaluation Process:

- (i) Evaluation of Qualification Documents
- (ii) Evaluation of Technical Proposal
- (iii) Evaluation of Financial Proposal

2.3 The details of the Project and the bid process are laid out more particularly in the RFP.

2.4 To procure the RFP and other related Project documents, the interested parties are required to submit an application in the prescribed format below along with a payment of non-refundable application fee for INR 50,000 (Indian Rupees Fifty Thousand) to GHIAL (“**Bid Document Fee**”) by way of NEFT to the account details below towards the part of cost relating to the preparation of the RFP and other associated costs thereto and submit the following by email to [GHIAL-RFP@gmrgroup.in](mailto:GHIAL-RFP@gmrgroup.in) latest by **13<sup>th</sup> October 2022**:

- (a) details of the payment of the Bid Document Fee.
- (b) duly executed copy of the Confidentiality Undertaking [available at <https://hyderabad.aero/pdf/ConfidentialityUndertaking-Oct22.pdf> ]; and
- (c) duly filled RFP Application Form on its letterhead [available at <https://hyderabad.aero/pdf/RFP-Application-Form-October22.pdf> ].

Note: The interested application understands and undertakes that the aforesaid document contains only brief outline of various conditions of the RFP and the detailed conditions are contained in the RFP only. The Bid Document Fee is non- refundable and the Bidder shall not dispute the said condition or any other condition of this RFP for any reason whatsoever. Further, the Bidder understands and undertakes that it shall solely responsible for all risk, cost and consequences in connection with this Bidding Process.

**Name of the Beneficiary:** GMR Hyderabad International Airport Ltd.

**Account Name:** GMR Hyd Intl. Airport Op Period Ac-Escrow

**A/c Number:** 000805015236

**Bank Name & Branch:** ICICI Bank Ltd., Khairatabad Branch

**Address:** 6-2-1012, TGV Mansion, Khairatabad, Hyderabad, 500004

**IFSC CODE:** ICIC0000008

**MICR:** 500229002

2.5 Within 3 (three) Business Days<sup>2</sup> of submission of the above-mentioned documents, GHIAL either through itself or its authorized agent will review the details furnished by the interested party, to its satisfaction, and thereafter, provide copy of the RFP to the applicant on the e-mail id provided by them.

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<sup>2</sup> “**Control**” shall include the right to appoint majority of the directors or to control the management or policy decisions exercisable by a person or persons acting individually or in concert, directly or indirectly, including by virtue of their shareholding or management rights or shareholders agreements or voting agreements or in any other manner, or the ownership of 51% (fifty one percent) or more of the legal and beneficial interest; and "Controlling" and "Controlled by" shall be construed accordingly. It is clarified that a fund manager shall be rendered in Control directly or through fund(s) managed by that fund manager.

“**Business Days**” shall mean any day between 9 a.m. and 6 p.m., (other than a Saturday or Sunday or a public holiday) on which banks in New Delhi, India are open for general business

2.6 GHIAL reserves the right to: (i) not release or furnish the RFP and the documents related thereto and / or any information contained therein to any/ all interested party without assigning any reason whatsoever; or (ii) withdraw/ suspend/ alter/ cancel/amend such RFP, including related documents or information; or (iii) reissue the RFP at any time in the future.

GMR Hyderabad International Airport Limited  
Registered Office: GMR Aero Towers,  
Shamshabad, Hyderabad -500108  
CIN No: U62100TG2002PLC040118  
Website: [www.hyderabad.aero](http://www.hyderabad.aero)